

INVEX BROKER-DEALER



About Us

INVEX is a FINRA member fully disclosed Broker-Dealer, based in Miami FL. We provide the tools needed by our clients in order to attain goal aligned growth. For our Institutional Clients, we facilitate access to Capital Markets, in addition to Asset Management services. For our Private Banking Clients, we offer investment portfolios, as well as account management services, among others.

Our custodian agent is Pershing LLC, the industry's largest provider of clearing and settlement solutions.

OUR TEAM

Our multi-cultural, team of professionals has many years of combined financial markets experience with a focus on emerging markets. By having worked and lived in several emerging market countries, our team understands the social, political and economic environment which impact our clients' needs.



FLEXIBLE

Our flexible structure has allowed us to fulfill the investment objectives of our diverse client base.



DYNAMIC

Our ability to adapt to changes has enabled us to succeed during different market conditions.



CONNECTED

We stay connected to our history, values and, most importantly, to our clients.

Our History

1991 - INVEX Casa de Bolsa

1992 - INVEX Broker-Dealer

1993 - INVEX IPO

1994 - INVEX Banco

1997 - INVEX Fiduciario

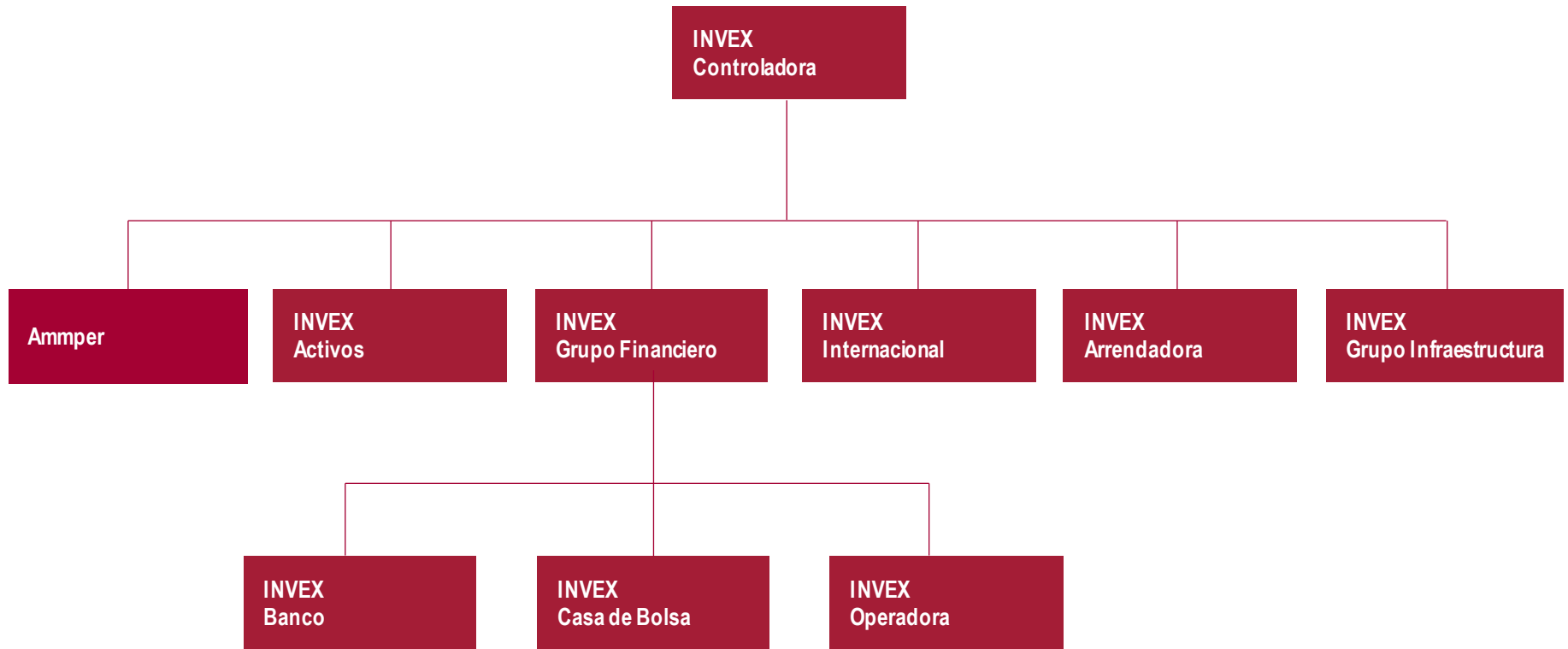
2001 - INVEX Operadora

2007 - INVEX Infraestructura

2013 - INVEX Arrendadora

2015 - INVEX Advisors

Our Structure



1992

Year since INVEX Grupo is listed on the stock exchange.

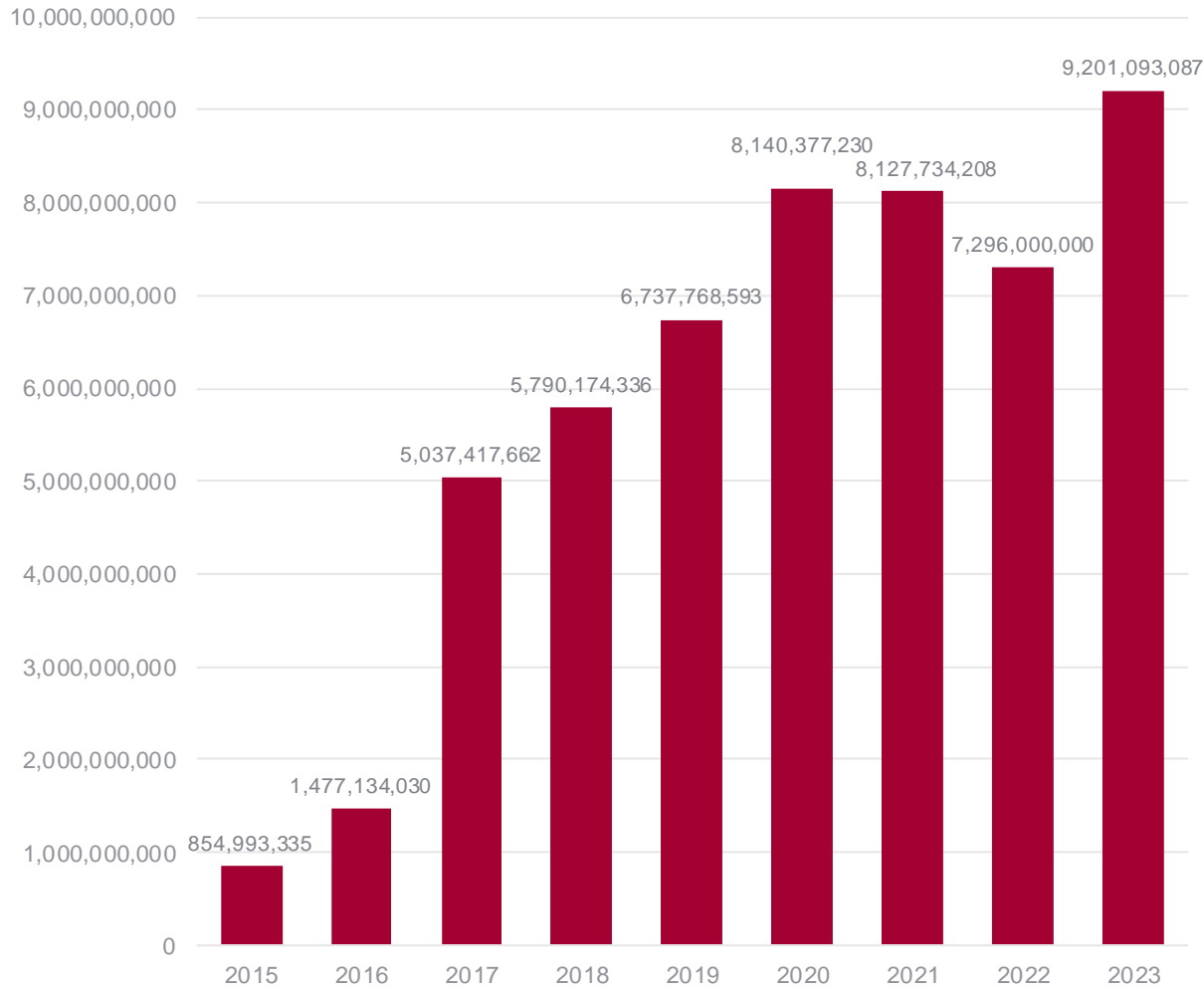
\$27.58 B

USD assets in custody.

\$52.18 B

USD custody by INVEX Fiduciario, the second largest in Mexico

Assets Under Management



\$ 9.2 B

USD in assets under management.

\$753 M

Separate managed accounts.

Global Operation



We have an extensive network of counterparts creating market in more than 5,000 debt issues mainly in LATAM, the United States and Europe.

\$5.4B

USD trading volume Q1 2024

OUR CLIENTS



PRIVATE INVESTORS

We specialize in meeting the financial needs and objectives of our high net worth clients and their families.



ADVISORS & FAMILY OFFICES

With a collaborative approach, we offer customized solutions, global custody services, brokerage and global investment funds.



INSTITUTIONS & CORPORATIONS

In order to ensure continuity over generations, there are several alternatives, including trusts and corporations, as vehicles to maintain assets for succession. Clients can decide registration locations based on their particular needs.

Our Investment Philosophy



INVEX STRATEGY

We seek to maximize total return, investing globally in debt instruments and structured products issued by corporations or governmental entities.



METHODOLOGY

Top down views with bottom up insights. Decisions are based on overall economy and macroeconomic factors, while our specialists will provide specific opinions about the different sectors and companies of the market.



LATAM FOCUSED

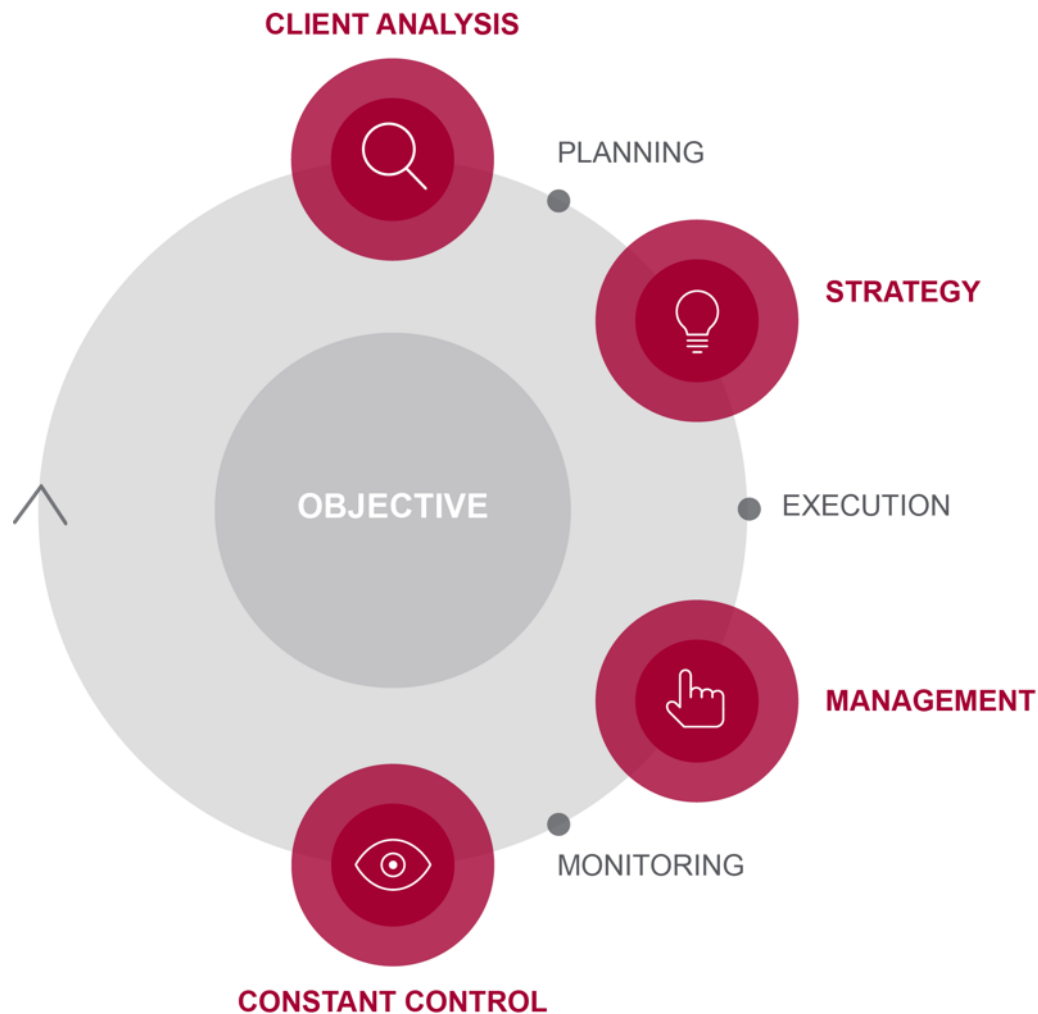
The strategy maintains a non-limiting bias to the Latin American region.



RELATIVE VALUE

The strategy invests in financial securities that are, in our opinion, undervalued compared to similar opportunities.

Our Process



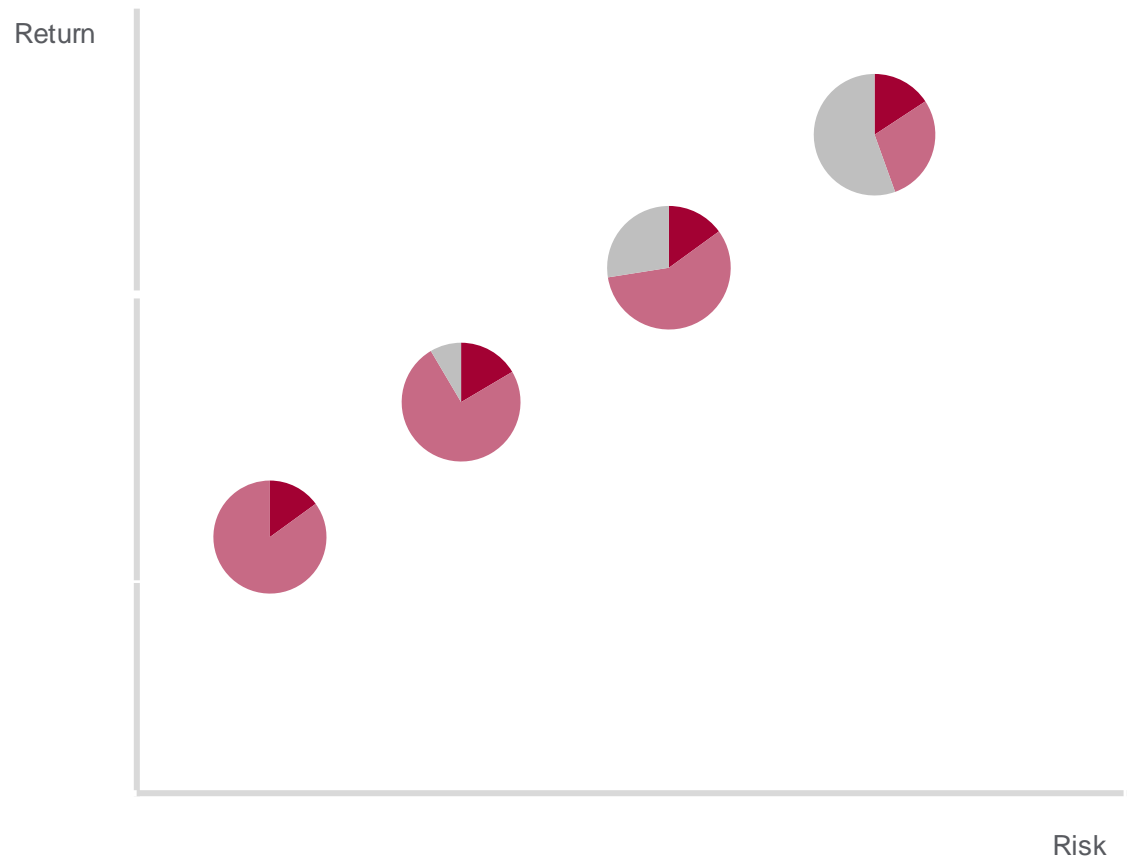
We build and manage investment portfolios based on each client's specific objectives.

We start by understanding their needs, risk tolerance and objectives. We then plan and execute the strategy, which we are constantly monitoring and managing.

This process is ongoing, we guide our clients along the way adapting to their ever-changing needs.

Risk Return Relationship

More than 80% of the success of an investment portfolio depends on having a highly diversified investment strategy. Timing the market or investing in specific assets can be very risky and contribute little or nothing to the return of the portfolio.





INVESTABLE ASSETS BETWEEN 250K - 1M

Our clients are matched to their ideal portfolio based on each client's individual risk profile, financial objectives and investment timeline.

Our platform's open architecture allows us to choose from a spectrum of best in-class products, without conflicts of interest while maintaining our high diversification capabilities.

Our strategies consist of a specific selection of mutual funds, previously analyzed by our Investment team and reviewed by our monthly investment committee in order to keep with the latest market trends.

<i>100% Deuda</i>	<i>Conservador</i>	<i>Moderado</i>	<i>Balanceado</i>
100% invested in debt funds, with a healthy mix of Emerging and Developed markets	Focused at 90% on debt funds with a 10% mix invested equity	72.5% on debt funds, biased towards Emerging Markets, in combination with 27.5% of equity	Invested principally in equity with 44.5% focus on debt funds



INVESTABLE ASSETS BETWEEN 1M – 5M

We believe in providing the structure and tools needed by our clients to manage their assets comfortably.

Depending on our client's desired level of involvement, the size of the Estate and each client's individual risk profile, we offer a greater variety of products and instruments to achieve the proper administration of your portfolio.

- Investment in bonds, selected based on a list of previously analyzed and recommended issuers.
- Access to structured products.
- Access to mutual funds and ETF's.
- Constant communication with an experienced investment advisor.

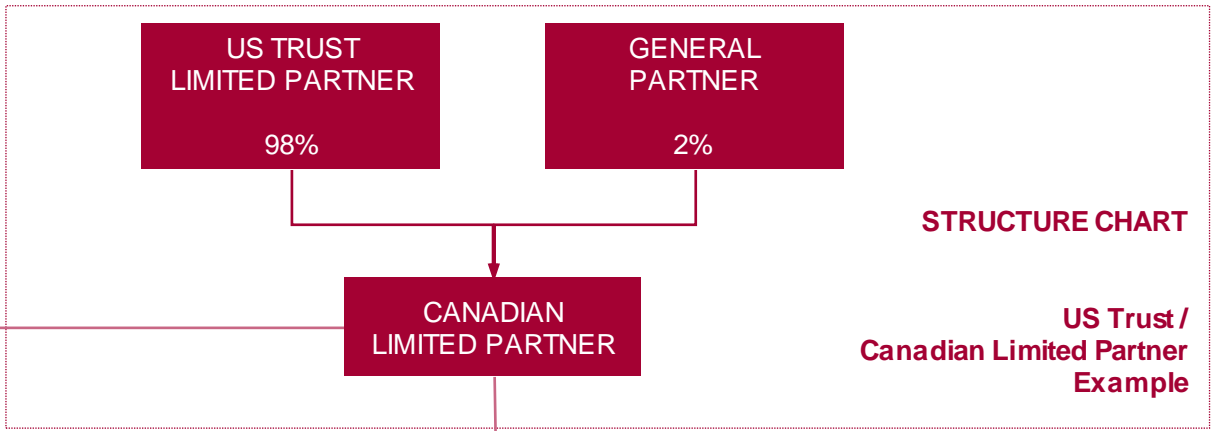
Custom-built advisory

Our clients may choose from model-based management or custom-built advisory.

Additionally, INVEX Advisors has the ability to work with the custodial institution of choice, without limiting our investment counsel capabilities.

We give our advisory clients access to fully consolidated reports, resulting in increased transparency and deeper insight. In other words, the communication between advisor and client is transparent and constant.

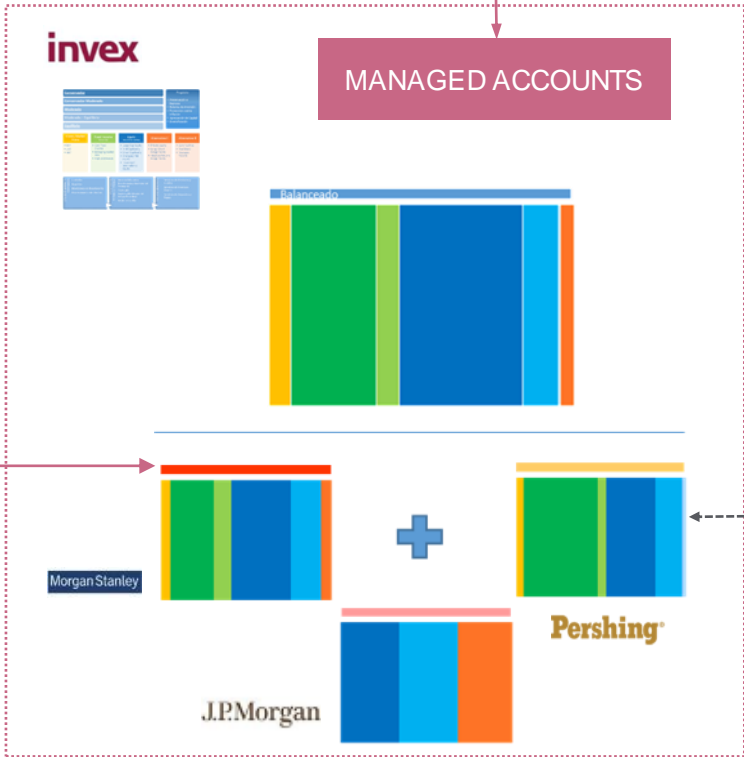
- Tailor-made portfolios based on the investment policies predefined with the client.
- Management of your investments by your advisor, achieving greater efficiency in the administration of the portfolio.
- Permanent communication with an investment advisor including quarterly visits to review results.



US Trust / Canadian Limited Partner Example

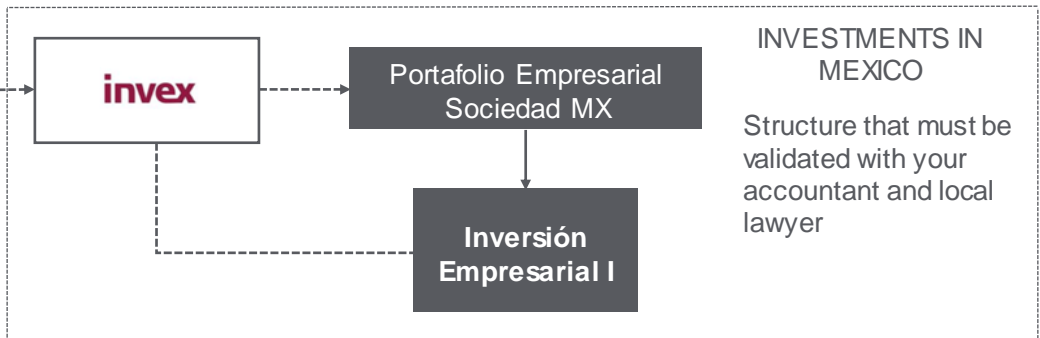
With this structure, we aim to ...

- Protect, increase and transfer your assets from one generation to another
- Shield your assets against harmful legal and socio-political changes
- Safeguard your assets against third parties without the right to access them
- Enjoy your assets by anticipating possible life events (temporary or permanent disability, divorce, widowhood, births ...)



Through Managed Accounts, we offer

- Administration and supervision of securities portfolio
- Professional investment decision-making services
- Risk control
- Discipline in monitoring investment plan
- Position consolidation of other banks and custodians,
- Search yields superior due to:
 - Cost reduction
 - Adjustment in investment vehicles to access the asset classes inline with your requirements
- Shared cultural and family values



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If leverage is used in an investment strategy, its use may have the effect of increasing losses or increasing returns. Any event that adversely affects the value of an investment will be magnified to the extent that such an investment is leveraged and could result in greater losses than if the investment were not leveraged.

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CONTACT US

Address

2 Alhambra Plaza

Suite PH II

Coral Gables, FL 33143

Phone

786-425-1717

www.invex.us

